Shane Carmichael

MBA Finance | Engineer | Data Analyst



2021

2021

General Manager with strengths in leadership and team building. Over 16 years' experience in mechanical design, HVAC, PLC automation and all aspects of business management. Mechatronic engineering background, with an MBA majoring in Finance. Recent graduate of a UTS industry accredited Certificate in Data Science, which involved hands-on technical skills and exposure to current AI practices. Looking to pivot my career to data science, machine learning, automation, and AI. Key practical workplace skills and strengths I can bring to an organisation include analytical skills, business management, leadership, critical thinking, stakeholder management, problemsolving and consultation.

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https://github.com/ShaneCarmichael

Education

2010-2014

University of Technology Sydney

Masters in Business Administration

2000-2005

University of New South Wales

Bachelor of Mechatronic Engineering

Technical Skills

Automation/PLC Mechanical Design Python **Pandas** Tableau Excel SOL **AWS Cloud**

Interpersonal Skills

Problem Solving Sales/Marketina Presentation Collaboration

Volunteer Organisations

NSW AIRAH Committee President 2012-2016

Interests

Al and machine learning, triathlon, cycling, kiteboarding, golf, basketball

Certifications

University of Technology Sydney & IOD Australia, Certificate in Data Science & Al

- Foundational Data Science
- Core Data Science and Al Skills
- · Soft Skills as a Data Scientist
- · Applying Data Science Industry

Experience

The Institute of Data - Capstone Project

• Machine learning for Project Cost Estimation and Reporting

Key Achievement: Developed machine learning models to predict the cost of bespoke HVAC equipment, improving overall gross margin by up to 35%.

Air Change Group – General 2015-2021 **Manager and Director**

• Oversee operations across all four subsidiaries of the Air Change Group. Air Change is a manufacturer of specialized HVAC equipment.

Key Achievements: Increased annual revenue by 25% from 2015 - 2021

Helped develop the Climasync control system to automate the operation of complex HVAC equipment. Included remote monitoring, control and diagnosis.

Air Change Australia - NSW/ACT 2009-2014 State Manager

- Led the NSW sales engineering and technical support team of Air Change Australia
- Promoted into manager role after 4 years as an engineer Key Achievement: Awarded AIRAH future leader award in 2010